

## Air Conditioning Real Value Checklist

Buying an air conditioning system for your home or office takes a lot of consideration and a sizeable investment. After all, you're going to have the system for a very long time!

### Cutting corners with air conditioning systems will leave you hot under the collar

Even the smallest oversight in sizing the system, neglecting to use a proven formula for volume considerations, or having an untrained installer do the work can lead to **long-term, costly results**.

### Get real value and peace of mind with a reputable air conditioning company

Your air conditioning company should be well-established and backed by a long list of satisfied customers. But that's not all.

Our **Air Conditioning Real Value Checklist** outlines the factors you should consider when choosing a company to design, supply or install an air conditioning system for you.

### Design Air – Australia's top value ducted air conditioning specialists

If your air conditioning company doesn't measure up, and if you want to be sure you're getting the best value from real experts, just give us a call on **1 300 284 994** or send an email to [info@designair.com.au](mailto:info@designair.com.au).

We're happy to share our knowledge and expertise. Contact us with any questions, or check out the **FREE Resources** section on our website for more information: [www.designair.com.au/t-free-resources.aspx](http://www.designair.com.au/t-free-resources.aspx)

*Keep cool!*

From the team at Design Air

<b>DESIGN AIR</b>	
<b>Company</b>	
Have they been operating for at least 10 years?	
Will they provide you with testimonials from dozens of satisfied customers?	
Are their employees all experienced air conditioning specialists?	
Do they have their own service department so they can service your system after installation?	
Are they fully licensed by independent organisations like QBCC and Arctick?	
Are their installers fully trained and licensed professionals?	
Are they fully insured?	
Do they take care of their employees with things like proper wages, super contributions and work cover?	
Do they have a work method statement that clearly outlines the work their employees undertake?	
Do the management and staff all undertake on-going training in new air conditioning innovations and skills upgrading?	
<b>Quotes and Services</b>	
Do they obtain and understand all of your specifications and requirements by taking a detailed brief before they price the job?	
Do they size the system accurately, and can they prove that the sizing is correct?	
Do they calculate the system duct design using a proven formula to ensure the system will be quiet?	
Do they provide you with rated capacities and explain to you that nominal capacities are not accurate?	

Do they provide you with a detailed written quote which clearly defines the services, systems and products they propose?	
Do they provide a dedicated supervisor for your job to oversee the project and to liaise with builders and other third parties?	
Will they have your system independently commissioned instead of done by the potentially biased same installer who puts the system in?	
Will they talk you through the operating instructions and leave a detailed hardcopy of instructions with you?	
Are their installers guaranteed to leave your home or office clean and tidy when they finish?	
<b>Products</b>	
Do they provide MP4.1 compliant products and explain to you that you can be fined (currently in Queensland and soon elsewhere) if your system is not compliant?	
Do they routinely install damper blades into all outlets to ensure easy air balancing?	
Do they use a 2 drain system?	
Do they use heavily insulated duct (minimum 350gms)?	
Do they use insulated branches and fittings?	
Will they hang / support duct where it's necessary?	
Do they use Drive open / Drive closed zone motors?	
<b>Warranties</b>	
Do they cover your system with a 5 year warranty?	
Do they cover your installation with a 5 year warranty?	
Do they offer air balancing for FREE during the warranty period?	